





Index i20 Issue 10.2018

X-Shark Software made in Italy

Dear Customer,

Thank you for choosing a STULZ products,

the result of many years of research and design studies, as well as a fine matching of materials and technologies.

The CE mark guarantees that the STULZ products fulfill the requirements of the European Machinery Directive for safety.

The level of quality is permanently checked at every phase, from design to production, and makes STULZ products synonymous of SAFETY, QUALITY and RELIABILITY.

For any questions or requests concerning products by STULZ SpA, please contact our **Aftersales** at

telephone 0039 045 6331615 fax 0039 045 6331635 email aftersales@stulz.it

Or visit our website for more information about our products and services: www.stulz.it

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1. Revision history

V.181001 (01/10/2018)

V.180718 (18/07/2018) • Fixed some bugs

Compliance to regulation

• Chiller price list update

V.140513 (13/05/2014)

New range RAW

V.1 (25/10/2012)

.....

- First release
- Range WPA

V.180706 (06/07/2018)

• Fixed some bugs

EU/2016/679

V.180207 (07/02/2018)

- New price list 2018
- New long tender text
- Fixed some bugs

V.170721 (21/07/2017)

- New price list 2017
- New Offer system
- Add simulation of adiabatic system
- New temperature profiles
- Fixed some bugs

V.170403 (20/12/2016)

- New range WPA_{mini}
- Fixed some bugs

V.161214 (20/12/2016)

- Simulation for WPA, WSA, WSW
- Modulation for WPA, WSA, WSW
- Fixed tender text description
- Fixed some bugs

.....

V.150910 (11/09/2015)

• New range WSA and WSW

.....

2. X-Shark

Software...

X-Shark is a software developed by STULZ S.p.A. to help his partners and customers to easily select the unit which best comply with the customer requests.

...to select and simulate...

Thanks to a friendly interface, the software guides you in the selection of the unit that match your requirements. The unit can be simulated in different conditions, to evaluate and estimate the operation costs.

The output of the software is a tender text with a description of the unit/options/accessories, data sheet, layout, cooling and hydraulic scheme, price list ⁽¹⁾.

...STULZ units

The ranges available on X-Shark are:

Range	Туре	Cooling capacity	Tender text	Annual working simulation	Punctual simulation	Unit modulation
WPA _{mini}	Air cooled chiller	80÷150 kW	•	•	•	•
WPA	Air cooled chiller	155÷559 kW	•	•	•	•
WSA	Air cooled chiller	376÷1260 kW	•	•	•	•
WSW	Water cooled chiller	230÷1529 kW	•		•	•
RAW	High density water cooled inrow		•			

System requirements

Windows:

- Intel Pentium 4 or AMD Athlon 64 processor
- Microsoft Windows 7 with Service Pack 1, Windows 8, Windows 8.1, or Windows 10
- 2 GB of RAM
- 200 MB of available hard-disk space for installation; additional free space required during installation (cannot install on removable flash storage devices)
- 1024 × 768 display with 32-bit video card
- Internet connection and registration are necessary for required software activation, validation of subscriptions, and access to online services⁽²⁾

Mac OS:

• not available

Linux-Unix:

not available

⁽²⁾ necessary to activate the software and send statistic about the utilization

⁽¹⁾depending on the activation code

3. Installation

3.1 Download

STULZ X-Shark is available on <u>www.stulz.it</u> on "Company/Media" section. On the website is always available the last stable version. A news letter will be send to all the users to inform about the new release.

To download the software please follow this link: http://www.stulz.it/en/company/media/x-shark/

3.2 Installation

Open the folder where you have downloaded the X-Shark file and unzipped the file. An executable file is created. Double click on the file and follow the procedure.

i INFORMATION

To perform the installation is necessary to accept the privacy information

i INFORMATION

Windows 10 users: while installing the software on Windows 10 you may receive an error. To continue just press the "Cancel" button.

3.3 Activation

At the first use X-Shark requires the Activation Code, which should be provided by STULZ S.p.A.. In order to obtain the Activation Code, please send an email to <u>setup@stulz.it</u>



In the email please specify:

- Serial number
- Name and Surname
- Company and position
- Email for the answer (if different)

You can copy the Serial Number using the specific button 🖻 on its right.

Otherwise is possible to create a new email, by clicking the second button a on the right of the serial number. This will open the default software set for the email in the computer.

The activation code will be sent as soon as possible.

i INFORMATION

There could be some delays during the Italian holidays or on STULZ S.p.A. closures days.

The received activation code must be insert into the lower boxes by digiting or, after have copied the activation code, by clicking the paste button at the right of the form. If the code is correct, all the boxes become green and the button "OK" will be enabled.

Press "OK" button to open X-Shark.

3.4 Remove activation

In the main page of X-Shark, select the menu " About", then "ORemove licence". Confirm the cancellation in the following form and close XShark.

The licence is successful removed: to use X-Shark you need a new Activation code (see "3.3 Activation" a pagina 6)



4. First open

4.1 Language for the interface

Is possible to change the language of the software from the main page.

In print phase is possible to choose a different language for the output, without changing the software language.

To change the language, in the main page, select " Language", then select the preferred language.

The languages available in v.181001 are:

😹 English

🔲 Italian

French

German



4.2 Measure system

It is possible to choose between the two main measurement system. To change it, in the main page, select "X Measure system", then select:

• SI (international system), metric system

Description	U.M.	Description	U.M.	Description	U.M.
Cooling capacity	kW	Pressure	kPa	Noise	dB
Absorbed electrical power	kW	Length	m	Price	€
Current	A	Temperature	°C		
Flow	m³/h	Weight	kg		

• Imperial, US customary units

Description	U.M.	Description	U.M.	Description	U.M.
Cooling capacity	Ton	Pressure	psi	Noise	dB
Absorbed electrical power	Ton	Length	ft	Price	€
Current	A	Temperature	°F		
Flow	CFM	Weight	lb		

4.3 Profile

According to the Activation code received, different profile are available:

- Technical, without prices
- Sales, with price. Sales activation allows to select also Technical operating, without prices.

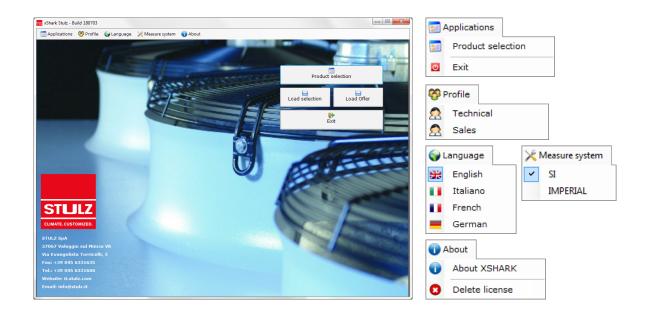
To change the profile, in the main page, select " Profile", then select the preferred profile.

5. Forms

Here below the description of the main form of X-Shark.

5.1 Main page

The main page of X-Shark is shown in the picture below.



On this page you can find:

- STULZ Logo with address and contacts of STULZ S.p.A.
- Top menu bar:
 - Papplication: to start a new selection or close X-Shark
 - 😵 Profile
 - 🗑 Language
 - 🔀 Measure system
 - About: information about X-Shark.
- Buttons:
 - Product selection: starts a new selection
 - BLoad selection: loads the values of a previously saved selection
 - Load offer: loads a previously saved offer
 - PExit: close X-Shark

5.2 Product selection

The selection form is organized in 3 parts:

- Options, to select the main feautures of the unit. This section changes according to the selected range of unit and the previous features. Is mandatory to change this section starting from the top and move one by one to down.
- Input Data, to input the user data. This section changes according to the Options selection
- Results, where the software

Exit Selection is 📘 Save 🗎 Load se Add to offer 📓 Offer 🔹 🚔 Print 🖼 Show A A PRODUCTS Requested capacity [kW] WPmini - Air Coo CONFIGURATION ance [%] Fluid flow rate [m³/h] X - Axial fans + Axi Sea level [m] MODE Inlet Air Temperature [°C] Inlet Fluid Temperature [°C] F - Free Cooling VERSIO Outlet Fluid Temperature [°C] N - Standard ling Tem POWER SUPPLY Inlet Fluid Freecooling Temperature [°C] HEAT RECOVERY Water 0 - No heat re YDRONIC KIT 0 - No pump Unit simulation Options Accessories Selection 🚔 Print RC [kW] AP [kW] Flow Rate [m²/h] RC FC [kW] PD [kPa] Noise [db(A)] Price [€ (Eur)] eries Unit EER **WPA**mini 52,15 52,92 55,81 21,5 24,6 29,5 43,6 61781,00

shows the available units that comply with the requests. The data are calculated at the input conditions. The selected unit will be highlighted in green.

On this page you can find:

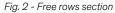
- Top menu bar:
 - 📭 Exit: return to Main Page
 - Selection: start the search of the unit that complies with the Options and Input Data
 - Stop: stop the search
 - Accessories: selects options and accessories for the highlighted unit
 - 🗟 Save: to save the selection in a file
 - ELoad selection: loads the values of a previously saved selection
 - Add to offer: add the selected unit to the offer
 - Soffer: manage the offer
 - Print: creates the tender text with drawing and scheme for the highlighted unit
 - Show Prices: enable/disable the column Price in the Results table.
- Buttons:
 - Selection: click the button to search the unit that comply with all the parameters included in the sections Options and Input Data. If there are no results available an error form will be shown.
 - Unit Simulation: simulate the operation of the selected unit (see "5.4 Simulation" a pagina 11)
 - A Option/Accessories: selects accessories for the highlighted unit
 - E Print: creates the tender text with drawing and scheme for the highlighted unit

5.3 Options/Accessories

	WPX030SFNA00000	
Standa	ard Custom	
	Description	Price (€)
	OPTIONS	
	G - Freecooling con batterie acqua verniciate (epoxy)	1760
	Alumininum air filter	1800
	Refrigerant HP and LP manometers	480
	Coils closing grids	1200
	Lower closing grids	1150
	Softstart	4000
	Flow switch	380
	Manual valve on compressor	1360
	Power factor correction	1950
	Automatic transfer switch	3000
	Ambient following	320
	Touch screen display	1600
	Energy meter	1200
	Special RAL paint orange peel	T.B.E.
	ACCESSODIES	
	Print	🗸 ок

WPX030	OSFNA00000
Standard Custom	
P New Remove	
Description	Quant Code Price

Fig. 1 - Accessories-Options section



In this form is possible to view and select components and solution that can better customize the selected unit according to the requirements.

Options: additional components or solutions, which are supplied already installed on the units. **Accessories**: components or solutions which are supplied separately from the unit.

In this form two sections are available:

- Standard: selection of accessories and options (Fig. 1) from a list. The selection changes the unit code: the new code is shown in the red box at the top of the mask. The selection is applied to all available units.
- Custom: section to entering empty lines in the final specifications (Fig.2)
 - PNew: add new row
 - PRemove: remove the selected row

5.4 Simulation

X-Shark allows the simulation of the selected unit, in order to check the operation during the years.

Three different simulation are available for the units: (check "X-Shark" a pagina 2)

- Annual working simulation: check the Total Cost Operation of the unit during the year.
- Punctual simulation: simulation of the unit at each air external degree during the year
- Unit simulation
 Annual working simulation
 Punctual simulation

Unit modulation

• Init modulation, to check the unit at different thermic load.

5.4.1 🖾 Annual working simulation

To complete this simulation is necessary to select the installation site of the unit, using:

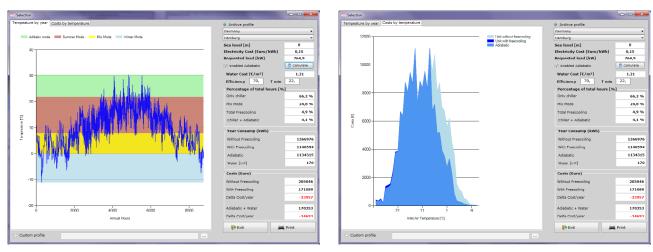


Fig. 3 - Annual simulation - Temperature profile



- archive profile: temperature profile for the main Cities, divided by Country, available as standard in X-Shark.
- custom profile, to load a customized profile from an Excel® file (see www.stulz.it)

The inputs of this page are:

- Country, to reduce the list of the Cities
- City where the unit will be installed. The profile is necessary to simulate the T.C.O.
- Sea level: height above sea level of the installation site.
- Electricity cost, in euro (€): cost of electricity in the installation site
- Requested load: thermal load applied to the chiller. As standard the value is the cooling capacity of the selected unit at the input conditions.
- Enable adiabatic: enable the simulation of the operation of the chiller with adiabatic system. Enabling does not involve insertion of the adiabatic system in offer.
 - water cost, in euro (€): cost of the water in the installation site.
 - efficiency of the adiabatic system
 - T min: minimum ambient operating temperature of the adiabatic system

• Buttons:

- Calculate: to re-do the calculation after changes.
- PExit: return to Selection Page
- Print: creates the tender text

The outputs of this simulation are

- Temperature profile graphic:
 - Blue line: temperature profile during the year
 - Green area: operating with adiabatic system ON
 - Red area: operating in cooling (compressors only)
 - Yellow area: Mix mode (Compressors + Free Cooling)
 - Light blue area: operating in total Free Cooling
- Cost/Temperature graphic:
 - Blue area: operating with adiabatic system ON
 - Light blue area: operating in cooling (compressors only)
 - Dark blue area: operating in total Free Cooling

• Table:

- Percentage of the hours during the year of the unit operating in the four modes: adiabatic, cooling, mix mode, Free Cooling
- Year consumption: energy consumption of the unit with and without Free Cooling

- • • <u>- × -</u>

• Cost (euro): calculated cost of the unit with Free Cooling and without Free Cooling. In red the annual saving

all their sizes of

This simulation will be reported in the tender text.

5.4.2 🖉 Punctual simulation

This simulation allows to view the modulation of the individual components throughout the operation.

To complete this simulation is necessary to select the installation site of the unit.

To do this is possible to use:

- archive profile: temperature profile for the main Cities, subdivides by Country, available as standard in X-Shark.
- custom profile, to load a customized profile from a Excel[®] file (see www.stulz.it)

		[m. e						Requested load [kW]						
Archive p	rofile	Italy		•	Verona		•	Requ	ested load	[kW]			191	
Custom p	rofile													
Ambient Temp. [°C]	Annual hours [h]	Load request [kW]	Temp Evap [°C]	temp Cond [℃]	Capacity [kW]	Capacity FC [kW]	Fan air flow [m³/h]	Fan Parz. [%]	Compr. Modul. [%]	Utilization [%]	npr.Abs.Pov [kW]	Total Abs.Energy	Total Requ. Energy [kWht]	
35	5	191	6,63	45,73	180,66	0	85500	100	100	100	50,78	56,28	281	
34	19	191	6,61	44,74	182,88	0	85500	100	100	100	49,56	55,06	1.046	
33	50	191	6,58	43,75	185,08	0	85500	100	100	100	48,37	53,87	2.694	
32	72	191	6,48	42,75	186,86	0	85500	100	100	100	47,20	52,70	3.794	
31	82	191	6,47	41,76	189,07	0	85500	100	100	100	46,07	51,57	4.229	
30	111	191	6,44	40,78	191,23	0	85500	100	100	100	44,92	50,42	5.597	
29	136	191	6,42	39,93	193,05	0	84012	90	100	99	43,60	49,00	6.664	
28	169	191	6,40	38,95	195,22	0	84012	90	100	98	42,09	47,49	8.026	
27	169	191	6,38	38,24	196,75	0	81340	80	100	97	41,05	46,45	7.850	
26	212	191	6,37	37,50	198,4	0	81340	80	100	96	39,98	45,38	9.621	
25	238	191	6,35	36,61	200,34	0	78268	70	100	95	38,75	44,05	10.484	
24	280	191	6,33	36,25	201,1	0	78268	70	100	95	38,27	43,57	12.200	
23	273	191	6,32	35,54	202,66	0	71036	60	100	94	37,33	42,53	11.611	
22	270	191	6,31	35,00	203,9	0	71036	60	100	94	36,62	41,82	11.291	
21	284	191	6,31	35,00	203,9	0	71036	60	100	94	36,62	41,82	11.877	
20	274	191	6,29	34,08	205,93	0	61524	50	100	93	35,46	40,06	10.976	
19	291	191	6,27	33,75	206,65	0	61524	50	100	92	35,06	39,66	11.541	
									Annual e	nergy cor	sumption	[kWht/a]	25880	
Ex	it								IE	Jnit simula	tion	Print		

The input of this page are:

- Country, to reduce the list of the Cities
- City where the unit will be installed.
- Requested load: thermal load applied to the chiller. As standard the value is the cooling capacity of the selected unit at the inputted conditions.
- Diff. between air temperature and cond. (only for water cooled chillers): insert the delta of temperature at which is designed the condensing system
- Buttons:
 - Unit simulation: to perform the calculation. In WSA and WSW ranges the calculation can take a few minutes.
 - Faction Page
 - Print: creates an independent file with the simulation. This simulation will not be reported in the tender text.

Any lines highlighted in yellow indicate that the chiller is not able to fully meet the required load.

5.4.3 III Unit modulation

This simulation allows to check the selected unit in different conditions.

The input of this page are the same available in the section Input Data to select the unit, and changes according the section Options.

Is also available:

• Compressor partialization: a slider to change the modulation of the unit from 0 up to 100%.

🤗 Unit simulation			l	- 0 - x
WPA0305FNA00000			UM	VALUE
	0	Capacity	kW	71,3
Requested capacity [kW]		Compr.Abs.Power	kW	17,1
Tolerance [%]	20	Compr. Modul.	%	75
Fluid flow rate [m ³ /h]	0	Fan air flow	m³/h	40.670
		Fan Parz.	%	80,0
Sea level [m]	0	EER		4,2
Inlet Air Temperature [°C]	30,			
Inlet Fluid Temperature [°C]	15,			
Outlet Fluid Temperature [°C]	10,			
Inlet Air Freecooling Temperature [°C]	5,			
Inlet Fluid Freecooling Temperature [°C]	15,			
Fluid Water	•			
Condensing temperature min rule				
Compressor partialization 75				
F Exit	Unit simulation	Rrint Print		

- Buttons:
 - <u>Unit</u> simulation: to perform the calculation (the simulation is not automatic)
 - Fexit: return to Selection Page
 - = Print: creates a tender text in the simulated point.

5.5 Offer

A new function available in X-Shark starting from version 170721 is Offer Manager: this system allow to select many different units to create a single offer. Any offer can contain more different selections. Furthermore the Offer system allows to:

- · insert independent multiplier for each unit
- · insert different multiplier for unit and options/accessories
- apply a name to each unit
- insert note

To manage the offer, use the specific buttons in Selection form:

- Add to offer, to insert the unit selected to the open offer. If the offer is not open, a new offer will be opened
- 🖺 Offer:
 - Print, to print the recap of the offer
 - Details, to view the offer
 - Replace rif. >, to substitute a unit already in the offer
 - Open offer, to open a previous offer saved in the computer
 - New offer, to start a new offer.
 - Close offer, to close the current offer.

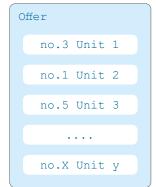
The offer form is divided in 4 main sections:

	a			E	conomical Da	ata		
Date	domenica 28 ma	ggio 2017 🔲 🔻		Notes T	Tot List Price 4		444760,	
	Property	V	Values					
Name		Cu						
Number		0	D	Discount: 1,				
Ref.:		Vale	ggio S/M	т	ot List Price		444760,	
Customer		Stulz S.	.p.A None					
Payment			/60 dd					
Delivery ti			king weeks	v	ew Price			
Delivery te			EXW		Unitary		Tot List Price	
Transport		not	not inclued					
					Net unitary		Tot Net Price	
Ref.:	Template	Description	Load offer	Quantity	Unit	count Acc.	Total Net Price	
001	WPA0305FNA30000	WPA mini - 030	0	3	1	ACC.	174000,0	
	W5A3001CNA00000	WSA - 300	0	1	1	1	165360,0	
002				10	1	1	105400,0	
002	RAWB2C2A205B	RAW - B2	0					
	RAWB2C2A205B	RAW - B2	0	10		-		
	RAWB2C2A205B	RAW - B2	0	10	-	1		
	RAWB2C2A205B	RAW - B2	0	10		1		
	RAWB2C2A2058	RAW - B2	0	10		1		
	RAWB2C2A2058	RAW - 82	0	10	-	1		
	RAWB2C2A205B	RAW - 82	0	10	-			

5.5.1 Offer data

In this section is possible to input all the data of the customer and the project. All the fields accept letters and numbers. In particular the fields are:

- Name to easily individuate the project
- Number of the offer
- Ref.: reference of the project (if there are more parts or offer)
- Customer. Is possible to import the data of the customer from a list, by pressing the button (see "5.5.5 Customer" a pagina 16)
- Payment, to report the payment agreements
- Delivery time



Add to offer	🖺 Offer 🔻	



- Delivery terms, according to standard Incoterms.
- Transport: note for the transport of the units.

5.5.2 Offer economical data

In this section are shown:

- Tot list price: this value is the sum of the total net price of the section Offer Management.
- Discount: the multiplier that have to be applied to all the units
- Tot list price = Tot list price multiplied for the discount

5.5.3 View price

In this section are available 4 check buttons. Through these check buttons is possible to select which price have to be shown in the printout of the offer:

- Unitary: unitary gross price of each unit
- Net unitary: unitary net price of each unit
- Tot list price: unitary gross price of each unit multiplied for number of unit
- Tot net price: unitary net price of each unit multiplied for number of unit

Is possible to select all the buttons.

5.5.4 Offer management

In this section are shown the units inserted in the offer. Is possible to select a row to load, remove, duplicate or edit the unit.

- Ref.: sequential number of rows
- Template: the complete code of the unit.
- Description: editable field
- Load offer: not used
- Quantity: editable field. Number of units
- Discount
 - Unit: discount applied on the unit
 - Accessory: discount applied on the options/accessories
- Buttons:
 - Load ref.: open the selection of the unit in the row selected
 - Remove Rif.:remove the selected row
 - Ok: return to page Selection

5.5.5 Customer

In X-Shark is possible to archive the Customers to recall the last conditions applied.

In the section Customers are listed all the customers inserted.

Select the customer e press OK to insert the customer in the offer

Customers STULZ S.p.A.	Company	Stulz S.p.A.		
Customers	Complete Address	vie E. Torricelli, 3		
Stulz S.p.A None	Phone:	045 633 16 00		
	Fax	045 633 16 35		
	Website	www.stulz.it		
	E-Mail	info@stulz.it		
	Country	Italy		
	City	Valeggio S/M		
	Town	Verona		
	CAP	37067		
	Attention	None		
	Ref.:	Sorrentino		
		Notes		

5.6 Output

X-Shark have many outputs, depending on the documentation needed by the user.

5.6.1 Tender text

The main output of X-Shark is a tender text of the single unit, which contains:

- description of the selected unit, options and accessories
- data sheet of the unit
- annual simulation, if done
- layout for the selected unit
- cooling scheme
- free cooling scheme
- hydraulic scheme
- offer (only for sales profile)

On this page you can find:

- PExit: return to Selection Page
- Print options: open the form to change the references of
 the selection (see picture at side)
- Show Prices: enable/disable the page Price
- Print: print the tender text
- **PDF**: creates a PDF file with the tender text
- Second to Doc: export the tender text in RTF file (openable with Word®).

i INFORMATION

To reduce the dimensions of the file, open it in Word and re-save the file as *.doc or *.docx

• Sanguage: change the language of the tender text. The interface language is not involved.

	is 🖉 More description 🛛 🚔 Print 🧖 Export to PDF 🛸 Export to Doc 🛛 🌍 Language 🔹 💷	
🖶 🍺 🖪 🚜 🗟 🗟 👩 🔍 🔍	🅰 🛅 🖬 🗛 56 % 🔹 🔹 🗋 🔜 🎯 🌚	
	Customer	
	Offer Number Date 05077076 STULZ	
	DESCRIPTION	
	WPA030SFNA0000	
	WPAmieri The Explorer WPAmini is an air-cooled multi-scroll chiller for industrial and IT applications, which require	
	The Explorer WHP-runn is an arc-cored muth-scred chief for Industria and TL approaches, which require intensive use (24H/385). The other is made for outdoor installation with nominal cooling capacity tanging from 80 us to 106 kW experimized 197°C, ar 35°C1.	
	The range is designed to ensure continuous operation. The two cooling circuits, each equipped with 2 compresents in particle. Joshde or three fams and memory options quarticities the power support, suck existing	
	and redundency of the childer. Due to the 4 compression and the fan speed regulation, Explorer WPAmini assures high energy of filterary and wide working limits.	
	Each Explorer MPAnini uses refrigerant gas R413A, stammum micro-channel condenser, electronic expension valves, hermol state hermol exchanges and copper prime.	
	Different versions and options allow STULZ to adapt the Explorer WPArrini to customer specific requirements. The position of each component is studied to ensure the resolution initiality and accessibility for maintenance.	
	tor instructions. The entire Explore WPAnini range complex with the limits required by EP 2018 (European Regulation 55501/6). The Explorer WPAnini is CE certificated and respects curvers PED requirements.	
	Structure	
	The Explorer WP4rnini has a bearing frame of zinc-costed metal sheet painted with epoxy powder. Predefined toke in the support structure allow the installation of anti-vitration mounts. Standard color: MA(700), canage peel.	
	Condenser	
	Two Micro-charmel condensersy time for each cooling cloud) and two or Three satal lines laconding to the size of the chiller's compose the condensing side. The condensers are installed in longitudinal V geometry. The main terrefits of the Micro-charmel ain-biert/special could sharper entities in a landing in a landing to the increased	
	heat transfer from the refrigerent to the air and entergerent of the exchange entering in autimum and the included heat transfer from the refrigerent to the air and entergerent of the exchange surface and simultaneous exduction of the refrigerent change. Both leads to a high energy efficiency of the chiler.	
	The speed of the standard AC axial fam is managed through a cut phase device by the electronic controller SEC. baw, which ensures the context condensing temperature of each costing circuit.	
	Evaporator The evaporator is a branch plate water-to refrigerant heat exchanger.	
	The evaporator is a transfer plate water to enforgement heat exchanger. Standard view the evaporator is hully covered with 10 mm of UV and atmospheric agent resistant thermal insulator. The evaporator is equipped with change list/hange/even valves.	
	Hydraulic connections: 2° 1/2 Victaulici0	
	Compressor	
	The compressors are installed in a closed compartment. Each costing circuit has two hermetic sonal whoever compressors installed in senders.	
	entrepart compressors installed in turners. Each compressor is equipped with a connected oil heater and magnetic and thermal protector. The electronic controller SEC has manages all compressors independently. The modulation of the cooling	
	capacity consists of 4 steps: 25/507/51004. The full cooling capacity is activitied fiftee other writching on the chiller.	
	But 1973	

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Offer Nu

Offer validit

Print options

erdi 6 luglio 2018

Cancel Confirm

.....

5.6.2 Offer

Recap of the offer where is possible to find:

- List of units with prices, total and note
- Recap of each Unit with list of options and accessories selected

On this page you can find:

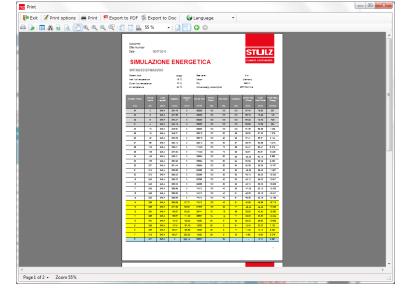
- Factor Exit: return to Selection Page
- Print options: open offer form
- Sonly summary: enable/ disable the recap of each units
- Print: print the offer
- Export to PDF: creates a PDF file with the offer
- Second to Doc: export the offer in RTF file (openable with Word®)
- Sanguage: change the language of the offer. The interface language is not involved.

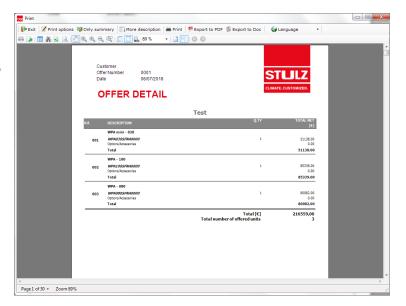
5.6.3 Punctual simulation

Is possible to export the Punctual simulation.

On this page you can find:

- **F**Exit: return to Simulation Page
- Print options: open the form to change the references of the simulation
- Print: print the offer
- **PDF**: creates a PDF file with the offer
- Second to Doc: export the simulation in RTF file (openable with Word®)
- • Language: change the language of the simulation The interface language is not involved.





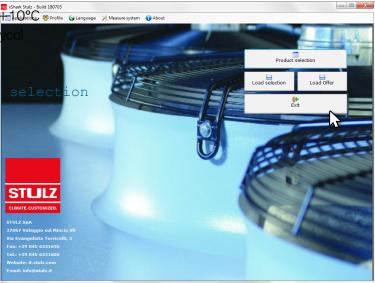
6. Prepare a quick selection

Here after, an example of a quick selection of a unit. We would select:

- an air cooled chiller with screw compressors
- version with Free Cooling
- n°1 pump
- Cooling capacity: 750 kW
- Air ambient temperature: +32°C
- Fluid temperature (In/Out): +15/
- Fluid: water + 30% of ethylene gl

1.Start new simulation

by clicking on the button Product



2.Input the request

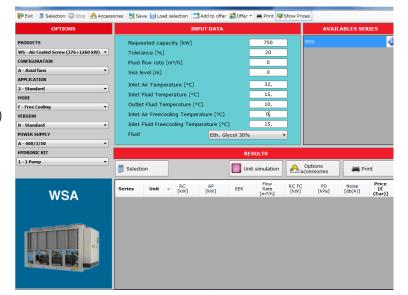
Start to select the main features of the unit in Options section:

- Products: select WS-Air cooled screw (376÷1260kW)
- Configuration: axial fans
- Application: standard
- Mode: select Free Cooling
- Version: select Standard
- Power supply: 400/3/50
- Hydronic kit:select1 Pump

Now move to the section

Input Data and insert:

- Requested capacity[kW]:500
- Tolerance[%]:20
- Fluid flow rate[m³/h]:0
- Sea level[m]:0
- Inlet air temperature[°C]:32



- Inlet fluid temperature[°C]:15
- Outlet fluid temperature[°C]:10
- Inlet Air Free Cooling[°C]:0
- Inlet fluid Free Cooling[°C]:15
- Fluid: Eth. Glycol 30%

3.Select the unit

Press the button Selection and select the unit that meet the request. In this case select the WSA320

PExit Selection Stop Acces		we Ecode		PUT DATA	- Oner				ABLES SE	RIES
PRODUCTS	Bogu	ested capa				750		WSA		0
WS - Air Cooled Screw (376÷1260 kW) -		ance [%]	City [Kvv]			20				
CONFIGURATION			- 4 - 2			20				
A - Axial fans		flow rate [r	mə/nj		Ļ	-	-			
APPLICATION	Sea	level [m]			L	0				
2 - Standard -	Inlet	Air Tempera	ature [°C]			32,				
MODE	Inlet	Fluid Temp	erature [°C	1	Γ	15,				
F - Free Cooling 🔹	Outle	et Fluid Tem	perature [PC1	Ē	10,	1			
VERSION	Inlet	Air Freecoo	lina Tempe	- rature [ºC]		0,	-			
		Fluid Freec	· ·		-1 [15,	- 1			
N - Standard -	Fluid		ooning rein		-					
POWER SUPPLY	Fiuld			Eth. G	lycol 30%					
A - 400/3/50 V										
					RE	SULTS				
1 - 1 Pump 👻	Select				💹 Unit	simulation	ه ا	Options accessories	🚔 Pi	rint
WSA	Series	Unit	RC [kW]	AP [kW]	EER	Flow Rate [m²/h]	RC FC [kW]		Noise [db(A)]	Price [€ (Eur)]
WSA	WSA	250	609,2	183,2	3,3	113,4	543,2	62,14	69,2	225540,00
	WSA	280	649,2	209,2	3,1	120,8	553,3	7 62,53	69,6	226820,00
	WSA	300	712,1	235,3	3	132,5	568	63,09	69,6	231215,00
	WSA				3,2					

4.Add Options/accessories

Press the button Accessories to open the form.

Select the items needed by flagging the square on the left.

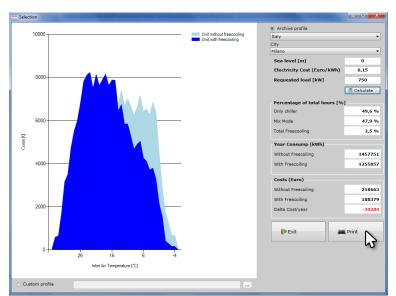
The options will change the code visible on the top of the window.

Press VOK to return to Selection page.

Options A	ccessories		
	WSA3202FNA102GG		
Standa	rd Custom		
	Description	Price (€)	*
	OPTIONS		
	G - Epoxy painted coils	T.B.E.	
	I - Water coil cataforesis	T.B.E.	
	Automatic switching on second supply	10072	
	Electronic Flow Switch	602	
	Lower Protective Grids	2600	-
	Upper Protective Grids	2424	-
	Magnetothermic switches	4560	
	Energy meter	1416	
	Antifreeze heaters	875	
	Hydraulic system manual filling	220	
	Power factor correction capacitors	4684	
	Manual valve on compressor suction	2334	
	Soft Start	11704	
	ACCESSORIES		
	Anti vibration mounts	3980	
	Air filters	4670	
	Water filters	4545	-
	Print	🗸 ок	

4.Simulate the unit

Press the button ■Unit simulation and select Annual working simulation. Select as Country Italy, and as City Milan. Insert cost of electrical energy as 0, 15€/kWh and put Reques load as 750kW. Press ■ Calculate to check the result.



XSHARK - USER GUIDE

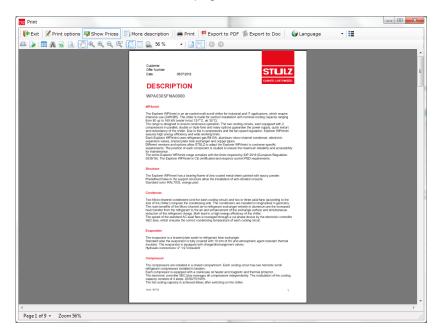
5.Print/Export the tender text

Press the button Print. In the form Print Options insert the reference of the selection and the number of the offer. Starting from the X-Shark version 170526 those two items are mandatory. Press Confirm to create the tender text.

rint options	
	Print options
Customer	STULZ S.p.A.
Offer Number	17GS0021
Date	venerdi 26 maggio 2017
	Cancel Confirm

In the new form select the preferred modality to export the selection.

Press Press Exit to return to Selection page, to start a new selection.



7. Prepare a offer

Here after, an example for a offer with more different units. To select the unit, please refers to the chapter "6. Prepare a quick selection" a pagina 19.

1.Create a new offer

From the main page, start a new simulation by clicking on the button Product selection

In Selection page press the button 2 Offer and than New Offer



2.Fill the data

Fill the section Offer data.

Press button OK to return to the Selection page

If not already done, the software will ask to save the offer.

Offer Data					Economical	Data	
Date	martedì 30	maggio 2017		Notes	Tot List Price		0,
	Property		Values		7		
ame			STULZ S.p.A.				
umber			17GS0001		Discount:		1,
ef.:			Valeggio S/M		Tot List Price		0,
istomer			Stulz S.p.A None		Torestrice		
ayment			30/60dd				
elivery time	:		12 working weeks		View Price		
elivery term	:		EXW				Tot List Price
ransport			not included		Unitary		Tot List Price
					Net unitar	у	Tot Net Price
ffer Manaç	ement						
Ref.:	Template	Description	Load offer	Quantity	Discou	Acc.	Total Net Price
					Load Ref.	Re	move Rif. Ok

3.Select and add unit

Select the first unit needed. For the procedure see chapter "6. Prepare a quick selection" a pagina 19, points 2, 3, 4.

When the selection is completed press the button Add to offer.

Selection - Offer: STULZ S.p.A Valeggio S/N										- 0 ×
📴 Exit 📑 Selection 🔘 Stop 🔒 Access	ories 🛛 🚼 Sa	ve 🗎 Load	selection 📘	Add to offer	👪 Offer 🝷	🚔 Print 😼	Show Prices			
OPTIONS			IN	PUT DATA	o offer			AVAI	LABLES SE	RIES
PRODUCTS	Requ	ested capa	city [kW]			750	w	SA		
WS - Air Cooled Screw (376÷1260 kW) 🔻	Toler	ance [%]			Ē	20				
CONFIGURATION	Fluid	flow rate [m³/h]		Ē	0	-			
A - Axial fans 🔹	Sea I	evel [m]			Ē	0				
APPLICATION						22				
2 - Standard 💌		Air Temper			Ľ	32,				
MODE			erature [°C			15,				
F - Free Cooling	Outle	t Fluid Ten	operature [°	C]	L	10,				
VERSION	Inlet	Air Freeco	oling Tempe	rature [°C]		0,				
N - Standard 👻	Inlet	Fluid Freed	ooling Temp	erature [°C	i) 🗌	15,				
POWER SUPPLY	Fluid			Eth. G	lycol 30%		-			
A - 400/3/50 🔹										
HYDRONIC KIT					RES	ULTS				
1 - 1 Pump •	Select	ion			Unit	simulation		otions essories	Pr	int
WSA	Series	Unit	RC [kW]	AP [kW]	EER	Flow Rate [m²/h]	RC FC [kW]	PD [kPa]	Noise [db(A)]	Price [C (Eur)]
	WSA	250	609,2	183,2	3,3	113,4	543,2	62,14	69,2	225540,00
	WSA	280	649,2	209,2	3,1	120,8	553,7	62,53	69,6	226820,00
	WSA	300	712,1	235,3	3	132,5	568	63,09	69,6	231215,00
	WSA	320	789,7							

Press Offer, than Details to open the Offer form.

A new row is available in the section Offer Manager.

Select the row by clicking on it. With a double click is possible to change:

- Description: name of the unit
- Quantity: number of unit
- Discount: multiplier

Use the button at the lowest part of the window to:

- Load ref.001: open the unit selected in Selection page.
- Remove Rif.001: remove the selected row
- Ok: return to Selection page and proceed to other selections

4.Add/Replace unit

Press OK button to return to the Selection page. Select a different unit and press:

- 🖻 Add to offer, to add the unit to the offer list
- replace a unit already insert, by pressing Offer, Replace Rif. and than selecting the unit to be replaced.

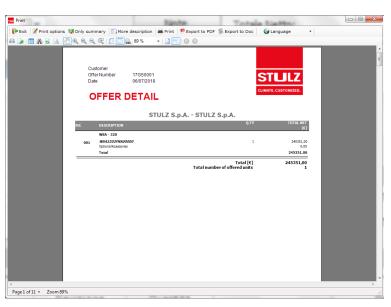
🔓 Offer 🔻	
Print	
Details	
Replace Rif. 🕨	001 -> WSA3202FNA10000 - WSA - 320
Open offer New offer Close offer	3

Name Thut S.e.A. Decount L Rd.1 Widegio SM Tat Lat Proce Tat 2000 Rd.2 Widegio SM Tat Lat Proce Tat 2000 Payment 30(60d Obleway time: Tat 2000 Tat 2000 Delivery time: 12 uorking weaks EW Test 2000 Tat 2000								
Name# LACK901 Rad_ Vielogi S/M Catomer Build S.p.A. Hone Parment 300/064 Delivery time: 12 working weeks Othery time: 12 working weeks Delivery time: 12 working weeks Othery								
Outcome Spuid Sp.4. Hone Total Rive Loss Prement 30/40/4 12 working weeks Week Price Image: Spain and Spain						Discount:		
Payment D0/60d Deriver time: 22 working weaks Deriver time: DW exit included Week Price Off Paragement In control time Ref. 1 Complexit Ref. 3 Templete Description Lass offer Questry Utic Acc. OD1 Weak2007/MA1000 Weak2007/MA1000 Wook - 201						Tot List Price		1027
Delaws trans: Delaws trans: Transport			Stul					
Delivery term: DW Transport Off in Unitary Total List Price Offer Hanagement Edf.a Template Description Load offer Questry Unitary Unitary Total List Price								
Tresport In ot included Unitary Total lat Price Offer Management Description Load offer Quantity Use of the Price Met Template Description Load offer Quantity Use of the Price 001 WinkUbstrinkLisblop Mode-328 6 3 6.4 9.44			12			/iew Price		
Intersport not sources Offer Hanagement Ref.: Templete Description Lead offer Quantity Ult Acc. 001 Vok32007h418600 Vr24 + 228 8 3 0 6 € 6 120		nm:			P	Unitary		Tot List Price
Offer Management Discount Ref. Template Description Load offer Quantity Unit Acc. Total Net Price 001 Works/bit/PMA33060 Works-228 5 1 6/F 5,4/F 352	Transport			tot included				Tet Net Drive
Ref.: Template Description Load offer Quantity Discount Total Net Price 001 W05A32537NAL0060 W05A-322 0 1 0,4 0,44 100					L		,	W TOCHECHICE
Ref.: Template Description Load offer Quantity Unit Acc. Total Net Price 001 WGXQ22PM410000 WGA-328 0 3 6.6 6.4 31	Offer Man	agement						
001 WeA12027RA18080 WEA - 228 0 1 6,4 0.44 220					0	Dis	count	
		remplate	Description	Load offer	Quanticy	Unit	Acc.	Total Net Price
	001					_		

7.Print In Selection page press Offer, than Details to open create the output of the offer.



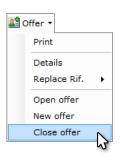
In the new form select the preferred modality to export the selection.

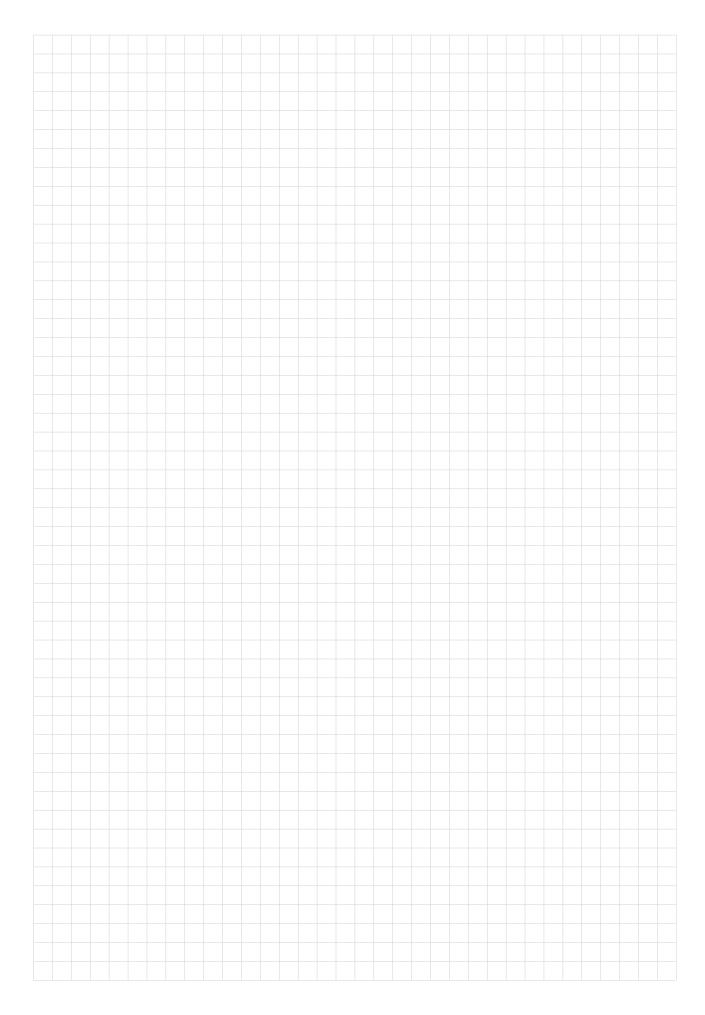


7.Close offer

Press FExit to return to Selection page.

To close the offer press Offer, than Close offer.





8. Privacy

Starting from the X-Shark version 170721 the user agree to the following privacy notice.

STULZ S.p.A.

Via E. Torricelli, 3 37067 Valeggio sul Mincio (VR) Tel. +39 045 - 6331600 Fax +39 045 - 6331611 info@stulz.it www.stulz.it



INFORMATION PROVIDED PURSUANT TO ART. 13 OF LEGISLATIVE DECREE 196 OF 30 JUNE 2003 (" PRIVACY CODE")

1. Controller of processing

The processing controller is **STULZ S.p.A.**, with registered office in Valeggio Sul Mincio (Italy). The controller can be contacted at the following e-mail address: <u>setup@stulz.it</u>, and the following phone number +39 045 6331 600.

2. Source of personal data

Personal data (e.g. personal details, phone number, e-mail, etc.) is collected directly by the interested party, by filling in a specific paper form, sending e-mails or on-line forms.

3. Processing purpose

STULZ S.p.A. will process your personal data for the following purposes:

- 1) to supply the service requested or to fulfil contractual obligations undertaken with the interested party;
- 2) to comply with legal obligations;

3) for aggregated and anonymous statistics, to monitor and improve products or services supplied and satisfy the needs of the interested party;

4) to send information and promotional communications via e-mail, and newsletters from STULZ S.p.A. related to its initiatives and/or of subsidiaries and/or associated companies;

4. Providing data and consequences if consent to processing is not given

Providing your data for the purposes in points 1), 2), 3) and 4) of art. 3 is obligatory. That processing is needed to enable use of the service supplied with the software used; a refusal by you to provide the data in question would mean it could not be used.

5. Data processing method

Your data will mainly be processed using electronic or automated tools; based on methods and with means that guarantee the security and confidentiality of the data itself, in compliance with legislative decree 196, of 30 June 2003 and relative Annex B). In particular, all the technical, digital, organisational, logistic and security procedure measures will be adopted to guarantee the right level of protection of data established by law; only allowing persons appointed by the Controller, or Managers possibly appointed, to access the data.

6. Communication of data

The data provided by you, for purposes described in art. 3, can be made known to employees and/or collaborators of STULZ S.p.A., appointed to process data, and be communicated to the following parties:

a) associated companies and subsidiaries;

b) third party companies appointed by **STULZ S.p.A.** to perform specific stages of the services provided; c) third party companies or consultants appointed to install, maintain, update, manage the hardware and software of **STULZ S.p.A**.;

d) all public and/or private subjects, individuals and/or companies (administrative, fiscal and legal consultancy firms), if communication is needed or functional to correct compliance with contractual obligations undertaken related to the services provided, as well as legal obligations;

e) all subjects (including Public Authorities) who have access to data through regulatory or administrative measures. Personal data provided by you and then processed to manage the service is not circulated.

7. Right to access personal data

Pursuant to art. 7 of legislative decree 196, of 30 June 2003, the interested party has the right to: a) be given confirmation as to whether his/her personal data is being held or not and be informed about this in an intelligible way;

1/2

X-Shark can make statistical recordings of the selections made. This data is used by STULZ S.p.A. to evaluate the major market demands and to evaluate new implementations/modifications of their products.

The data is the sole property of STULZ S.p.A. and not sold to third parties.

b) obtain, fro	m the processing Contr	oller:			
processed us - the identific - indication or representativ c) obtain: - updating, re - cancellation data that has - certification communicate disproportion d) object, full - for legitima - to the proce perform mark The above rig The right of t automated co to partially ex	sing electronic means; tation details of the pro- f the subjects or subjec- res appointed for the Si- ectification or integration, transformation into ar- to be stored for the pu- of the fact that the co- ed or circulated to; unle- nate to the right being p- y or partially: te reasons, to his/her data f- ket surveys or for com- ghts may be exercised to he interested party to o contact mode, is extended tercise that right, pursu	cess Controller; et categories the data can tate territory, parties response on of his/her data; in anonymous format or blo rposes for which it was contents of the above operat ss that compliance would irotected; ata being processed, ever or commercial purposes of hercial communications. by contacting the Controlle bject to his/her data being ad to traditional modes; ho	be communicated to or wh onsible or appointed; becking of data processed i llected or then processed tions have been notified to be impossible or involve u in if pertinent to the collect r to be sent advertising or er at the address and numi g processed for marketing owever, with no prejudice t er b), of the Code; that is, ir	the parties data was se of means manifestly ion purpose; direct sales material or to ber given in art. 1.	



STULZ Top Service – more than fast emergency assistance

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Advice

Maintenance

Implementation Test Center

Technical

Climate Customized

Service-Portal

For general questions about our products and services, you can reach us on weekdays from 8 – 18 at phone 0039 045 6331615.

Or contact directly our representative in your area:

HEADQUARTERS HAMBURG GERMANY

OTHER AREAS on

Tel. +49 040 / 5585-238 www.stulz.com service-hamburg@stulz.de

STULZ S.P.A. ITALY

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